



Max Impact Webinar Series | October 2015

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Today's Agenda

- **Introduction**
- **Operational Updates**
 - Micro Deposits
 - Client Approval for Bank Links
- **VIA Folio: Folio's Private Capital Network**
 - Matchbox Food Group
- **Feature Presentation**
 - How Long-Term Investors Can Capture Hedge Fund Alpha
Featuring Maz Jadallah, CEO, and Brad Brademann, Head of Distribution and Sales, of AlphaClone, Inc.
- **Conclusion**

The Folio Team



Bill Davis

Vice President
Client Services and Operations



Blaine McLaughlin

Vice President
Business Development



Allison Rumschik

Senior Relationship Manager
Folio Institutional

Operational Updates

- **Micro Deposits for Client Money Transfers**
 - Starting this month, advised clients will be required to verify micro deposits when transferring money.
 - This will only occur when a new bank link is established and will not impact previously scheduled transfers.
- **Client Approval of Bank Links**
 - Based on the new SEC custody rule, advised clients will be required to approve bank links with a positive affirmation.
 - This rule applies to all existing and new bank links.
 - Clients will be given a 6-month grace period to approve any previously created bank links.

VIA Folio: Folio's Private Capital Network

Folio Institutional is proud to introduce the *VIA Folio: Folio's Private Capital Network*, our dynamic private placements network.

You now have a smarter way to unlock the potential of private securities for your clients, providing an enhanced level of investor diversification and economic engagement. Benefits include:

- Much broader availability and choices
- Lower minimum investments and costs
- Simplified electronic tracking and administration

VIA Folio: Folio's Private Capital Network

Using Folio's Private Capital Network, you will be able to invest in:

- Start-up and operating company equity
- Private debt
- Non-profit socially-motivated companies
- Private funds such as hedge funds, private equity funds, and real estate funds
- And many other types of private investments

Once your firm has been permissioned onto the network, you will be able to see and subscribe to offerings online on Folio Institutional.

Contact your Folio representative or email support@folioinstitutional.com to learn more.

Matchbox Food Group, LLC

12 Existing Restaurants · \$49mil 2014 Revenue

10.125% Subordinated 7-Year Notes

Minimum Purchase: \$5,000

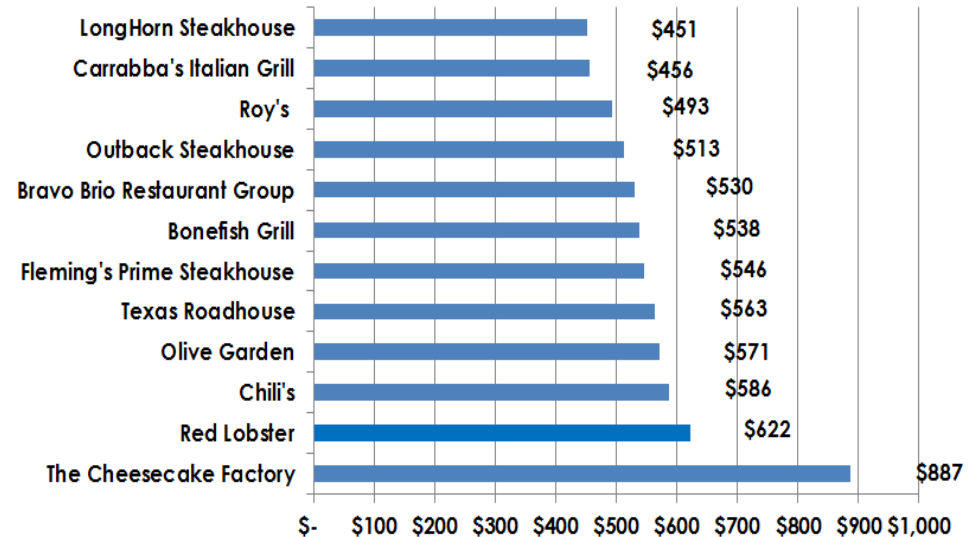
Accredited Investors Only

Raising \$30mil of expansion capital



- | | |
|--|--------------------------------------|
| • Loudoun County, VA | • Sawgrass Mills, Sunrise, FL |
| • Pentagon City, Arlington, VA | • Coral Gables, FL |
| • Potomac Mills, Woodbridge, VA | • Preston Hollow Village, Dallas, TX |
| • Short Pump Town Center, Richmond, VA | |

Matchbox 2014 Revenue Per Sq Ft - **\$885**



- **Matchbox Food Group, LLC**, with 12 restaurants open, produced the following results for the twelve accounting periods (year) ended December 30, 2014:
 - **Matchbox Food Group, LLC** net sales of **\$49,318,076**
 - **Matchbox Food Group, LLC** restaurant-level earnings before general and administrative expenses were \$7.17 million (unaudited 4WEBITDA).

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How Long-Term Investors Can Capture Hedge Fund Alpha

Featuring Maz Jadallah, CEO, and Brad Brademann, Head of Distribution and Sales, of AlphaClone, Inc.





AlphaClone

Capturing Hedge Fund

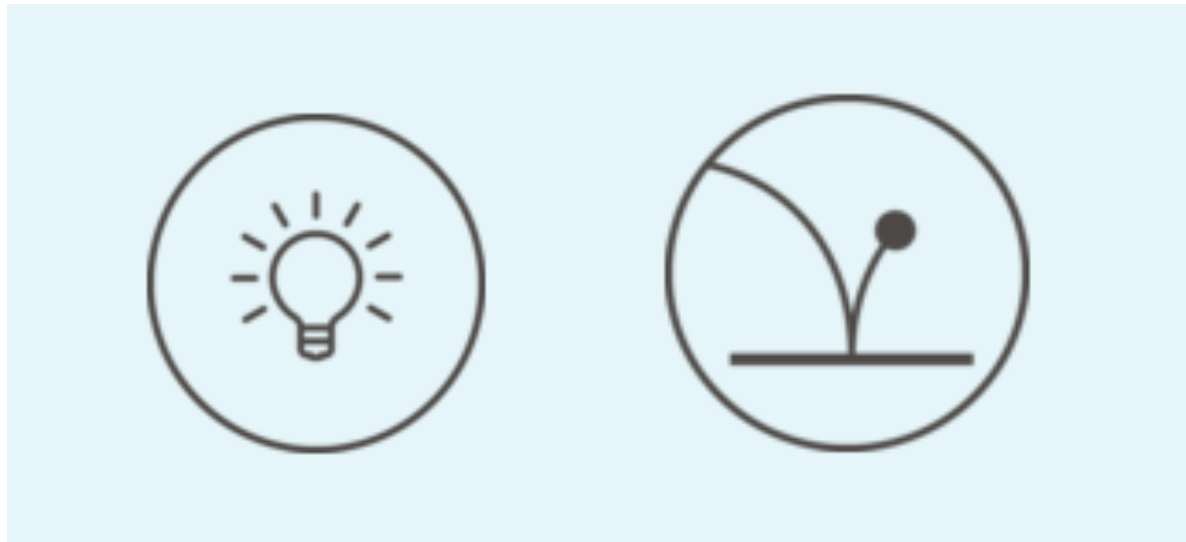
Alpha

For Institutional Use Only

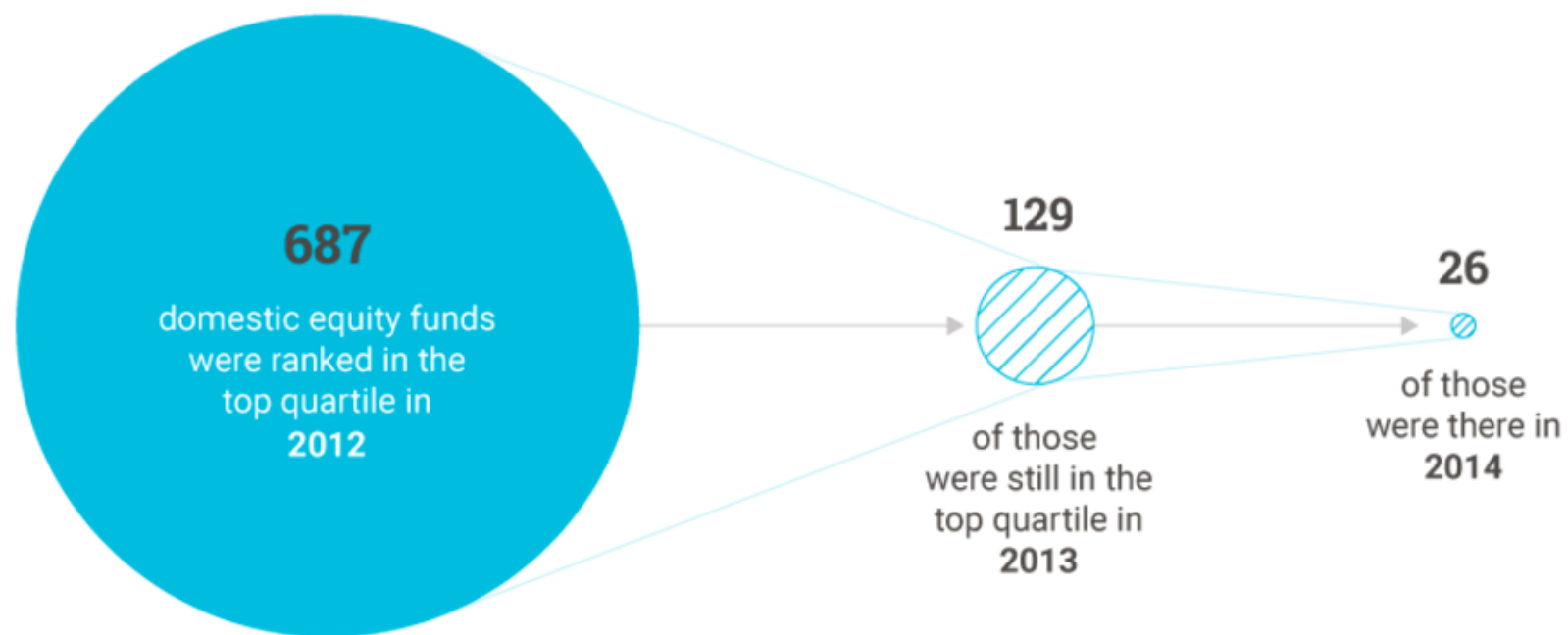
A person is rappelling down a dark, textured rock face. They are wearing a harness and a blue backpack, and a rope is visible extending from them. The entire image is covered with a semi-transparent teal overlay. In the bottom left corner, the text "What We Believe" is written in a white, serif font.

What We Believe

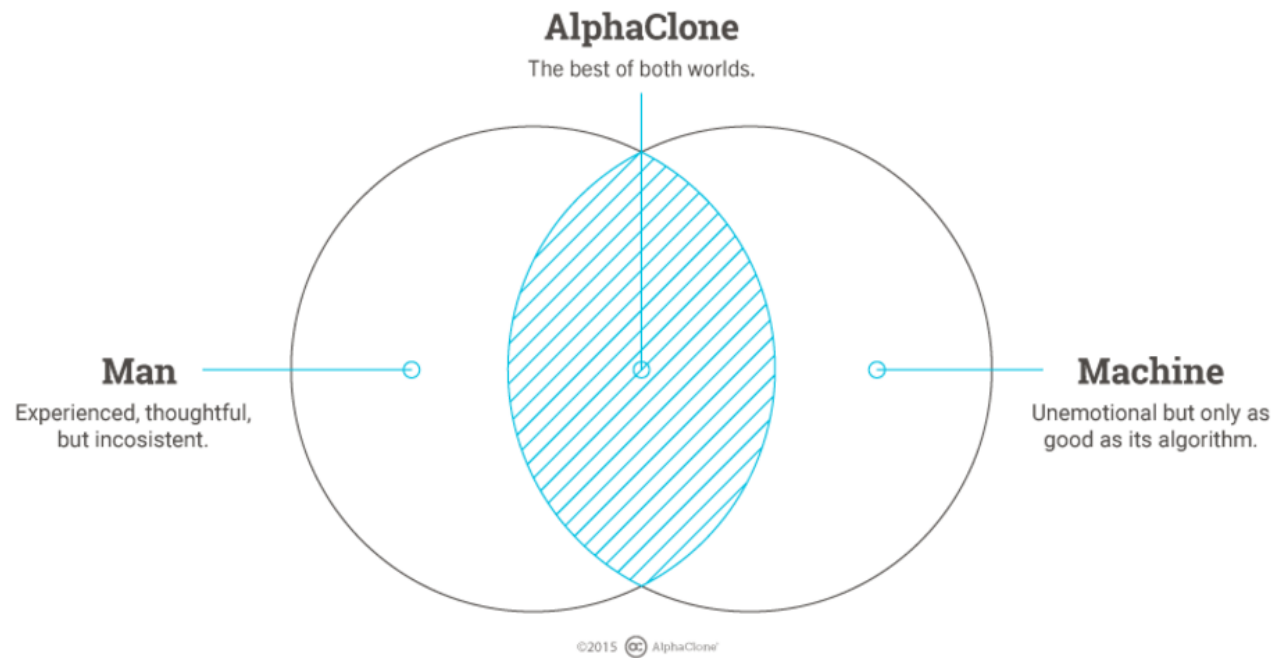
We believe pursuing alpha while actively protecting against capital loss are keys to success ...



... we also know that picking alpha-generating managers consistently is very hard



Our approach combines the the best of man and machine to solve the manager selection dilemma

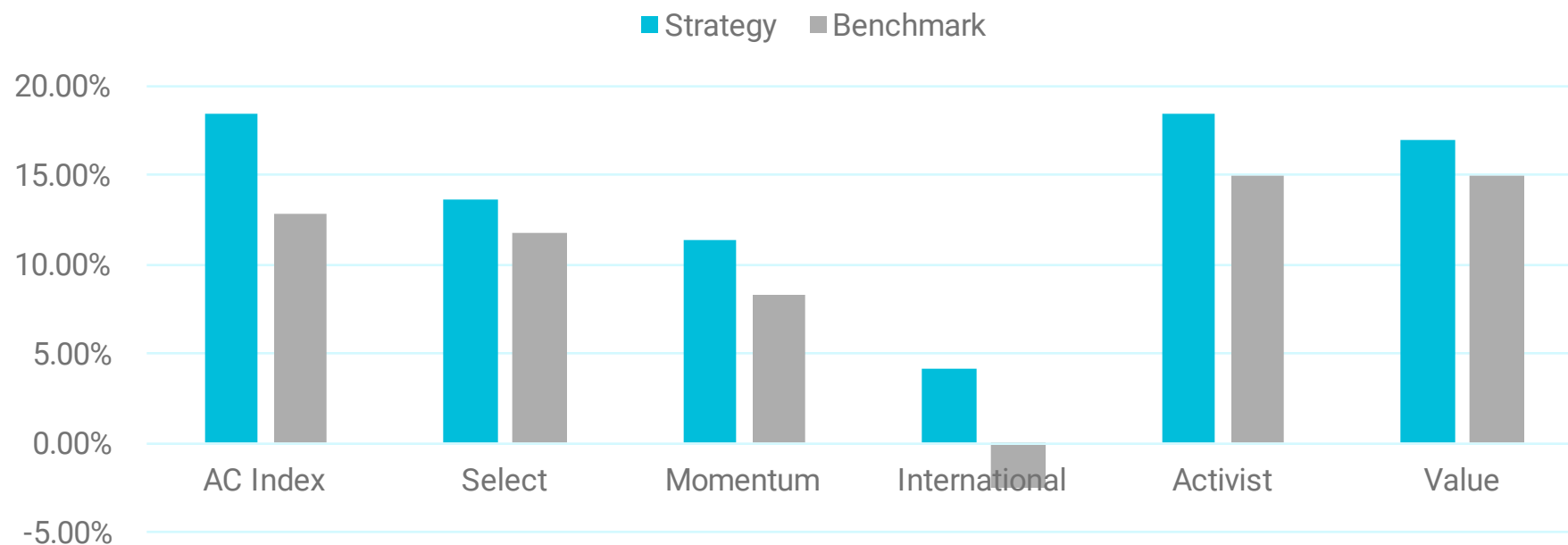


A person is rappelling down a dark, textured rock face. They are wearing a harness and a blue backpack. A rope is visible, extending from the top of the frame down to the person. The entire image is covered with a semi-transparent teal overlay. In the bottom left corner, the text "Our Performance" is written in a white, serif font.

Our Performance

Performance

Annualized Returns; Inception to September 30, 2015



Inception	June 2012	Jan 2011	Jan 2011	Nov 2010	Sep 2010	Sep 2010
Benchmark	S&P 500TR	S&P500TR	Russell 2000	BNY ADR	S&P 500TR	S&P 500TR

Past performance is no indication or guarantee of future results. Investors should consider a strategy's investment objectives, risks, charges and expenses carefully before investing. The strategy is subject to management risk and an investor's return and principal value of investment may fluctuate, so that an investment, when liquidated, may be worth more or less than their original investment. AlphaClone, Inc. ("AlphaClone" or the "Adviser") Core Strategies are rules-based investment strategies that rely on institutional investor SEC disclosures as a primary source of information. AlphaClone makes no representation or warranty as to the completeness of that information. Overall market risk, including volatility, may affect the value of the individual instruments in which the strategy invests. Performance results are presented in US dollars and except for the AC Index, are net-of-fees and trading expenses and reflect the reinvestment of dividends and capital gains.

A person is rappelling down a dark, textured rock face. They are wearing a blue harness and a blue helmet. A rope is visible, extending from the top of the frame down to the person. The entire image is covered with a semi-transparent teal overlay. In the bottom left corner, the text "Our Approach" is written in a white, serif font.

Our Approach

Our secret sauce isn't so secret

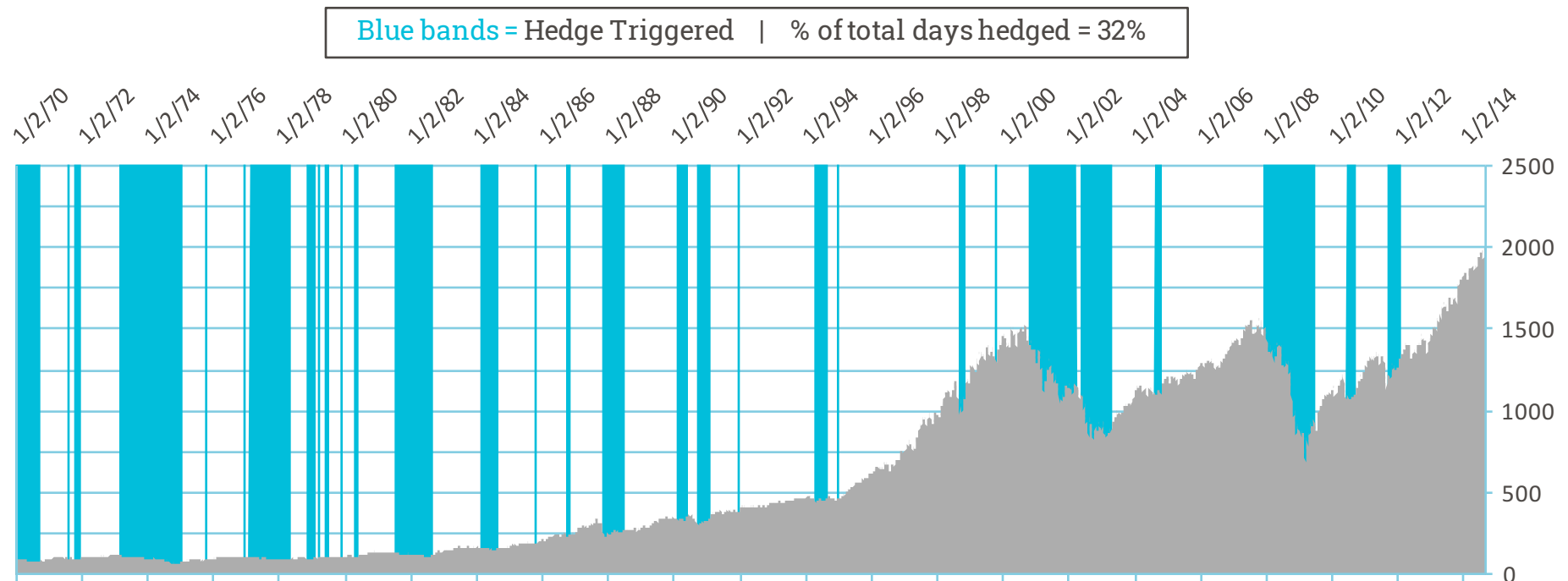


Our portfolio construction is very risk-aware

1. Select managers using Clone Score process	2. Holdings selected based on conviction	3. Dynamically vary market exposure
Hedge Fund Universe 6000+	Index holdings: 70-100	Index exposures: Long- only or S&P 500 neutral
AlphaClone Fund Universe 550+	Index weighting: Consensus weighted	Hedge trigger: S&P 500 above/ below 200 SMA at month end
Managers w/ a high Clone Score 20+	Weighting limits Top 1 < 15% Top 5 < 50%	Hedge: 100% long 100% short S&P 500 Index

Dynamic hedge seeks to align strategy with longer term market trend

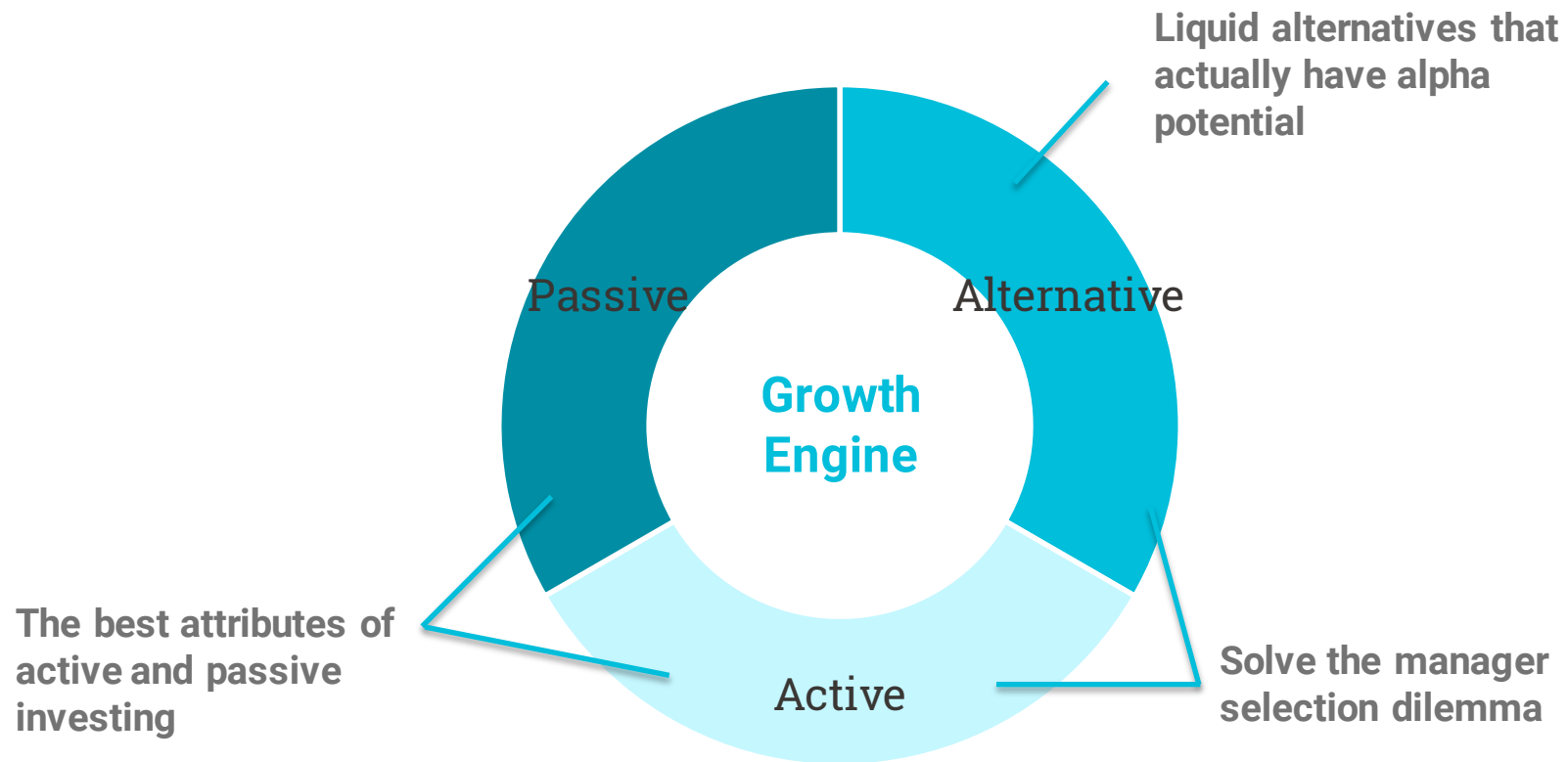
1970-2014



A person is rappelling down a dark, textured rock face. They are wearing a harness and a blue backpack, and a rope is visible extending from them. The entire image is covered with a semi-transparent teal overlay. In the bottom left corner, the text "Your Portfolio and Us" is written in a white, serif font.

Your Portfolio and Us

Three portfolios – one purpose



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Resource Center | *Max Impact* Webinar Series

- A recording of this webinar will be available online in the Resource Center next week. You can also easily access past calls from this page.

Some of our most popular topics:

- Folio's Advisor Connexion™
–Your Robo Advisor Solution
- Folio's Advisor Dashboard
- Cyber Threats to the Financial Sector –
Cybersecurity and Folio Institutional



<ul style="list-style-type: none">Getting StartedFormsMarket ResearchReady-to-Go FoliosModel Manager ExchangeList of Available SecuritiesMutual FundsFixed IncomeVariable Annuity ServicesCash InvestmentsAdvisor CallsAdvisor CommunicationsService Fees	<h3>Resources: Max Impact Webinar Series</h3> <p>Folio Institutional hosts monthly webinars that are open to all advisors. These events cover a range of topics from regulatory/compliance updates, to new product/service announcements, to industry best practices and third-party guest presentations.</p> <p> Upcoming Call: September 30, 2015 at 4:15 p.m. ET.</p> <p>Email us at support@folioinstitutional.com to receive your invitation.</p> <h3>2015 Max Impact Webinars</h3> <hr/> <p>August Max Impact Webinar </p> <p>Wednesday, August 26, 2015</p> <p>Featured Presentation: Company Retirement Plans in the Current Environment</p> <p>Presenter(s): Alvin H. Rapp, Managing Partner, RPG Consultants</p> <p>Watch Video</p> <hr/> <p>July Max Impact Webinar </p> <p>Wednesday, July 29, 2015</p> <p>Featured Presentation: Investing Strategies in a Frustrating Market</p> <p>Presenter(s): Chuck Carlson, CFA, Chief Executive Officer & Portfolio Manager, Horizon Investment Strategies</p> <p>Watch Video</p> <hr/> <p>June Max Impact Webinar </p> <p>Wednesday, June 24, 2015</p> <p>Featured Presentation: Environmentally Responsible and Fossil Fuel Free Investing: <i>Managing the Financial Implications of Client Divestment</i></p> <p>Presenter(s): Leslie Samuelrich, President, Green Century Capital Management Daniel Kern, CFA, President & Chief Investment Officer, Advisor Partners</p> <p>Watch Video</p>
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We Value Your Feedback

- Did this webinar meet your expectations?
- What topics would you like to see covered in the future?
- Interested in being a guest presenter?
- Want to add a colleague to the invitation list?



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Hours

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Saturday-Sunday 8:00 a.m. – 4:00 p.m. ET



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